

Arcserve is committed to helping IT partners and customers like you succeed

Enhance your professional credibility and recognition and add value to your services portfolio

To foster growth, you have to:

- Anticipate new requirements
- Assess current capabilities and future needs
- Design and implement new solutions

This is why Arcserve offers UDP Certification Trainings.

Attendees will leave with the knowledge, skills and confidence to successfully deliver a professional customer engagement with a high degree of customer satisfaction.

A few words regarding Arcserve's partner certification program:

- Partners expect and are looking for certification acknowledgment
- Arcserve's official partner training has been developed by Arcserve consultants based upon 20 years of real-world design and deployments experience

Our ethos is to provide training that delivers knowledge and confidence.

Our Training is 100% hands-on and built around a real-world scenario which encompasses approximately 85% of typical customer engagements.

Benefits to Partner Certification:

- Partner certification enhances your professional credibility and recognition - adds value to your services portfolio
- Enables you to sell added value to potential software/hardware opportunities
- Maintain and support your Arcserve environment
- Enables you to sell a complete solution end-to-end
- You become the "trusted advisor" for the customer
- Empowerment through certification can help to ensure solid customer experience thereby reducing the potential for Arcserve support calls

Partner Certification Track:

There is a four day class consisting of both theory and hands-on labs.

Each attendee has their own lab environment in an effort to enhance their learning process.

Upon successful completion of both a practical and written exam, the class participant will receive an individual certification of completion and the partner organization will receive the partner certification:

Certifications:

Arcserve Certified Technical Consultant

Arcserve Certified Partner

Ongoing Certification Requirements:

- Attend monthly Arcserve Webinars as applicable
- Quarterly business and technical review
- Present a technical case study of your choosing on a quarterly basis (for non RHA partners)
- For partners deploying RHA opportunities, a selected case study will be required

For certification dates please review the professional services training calendar.

Training Location:

IT Support Limited
5th Floor, Hampton by Hilton,
42 - 50 Kimpton Road, Luton, Bedfordshire, LU2 0FP

If you have any further questions please contact:

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